

Randolph Sheppard

03/04/2016

Trust fund meeting

TERRY CAMARDELLE: I call the meeting to order.
Roll call the committee members. I'm Terry Camardelle,
chairman New Orleans.

FRANK GAFFNEY: Frank Gaffney, Shreveport Monroe.

SHELLY LEJEUNE: Shelly LeJeune, Baton Rouge.

LEE FRAZIER: Lee Frazier, Fort Polk.

EARL HEBERT: Earl Hebert, Lafayette.

JOHN BURT: John Burt, New Orleans.

HERBERT READO: Herbert Reado, New Orleans.

TERRY CAMARDELLE: We have a quorum. Did you get a
chance to review the agenda? Everybody has a copy, I
hope. If there are no objections to the agenda,
approval of the minutes from December 11th?

HERBERT READO: Move the minutes be approved.

FRANK GAFFNEY: I second.

TERRY CAMARDELLE: All in favor? Opposed? Trust disbursements in income. Disbursement are more than the income. Is the disbursements higher than normal?

STEVE DEBRUHL: Kevin stepped out.

TERRY CAMARDELLE: He's back in.

STEVE DEBRUHL: September and October. Seems a little high, doesn't it? August and September are the stipend deal, adds up to 175,000.

TERRY CAMARDELLE: October is kind of high, too.

MARK MARTIN: I think December was the LWC, wasn't it?

KEVIN MONK: That was the end of December, January. But that wouldn't a huge amount of money I think you had a lot most of the stipend that went out.

TERRY CAMARDELLE: For three months?

STEVE DEBRUHL: It says right here --

KEVIN MONK: And try to get a period for the same six-month period for last year.

LEE FRAZIER: That's when I got my stipend was in October.

TERRY CAMARDELLE: That's current total? What do we have, 60 managers?

KEVIN MONK: You have current and retired managers.

TERRY CAMARDELLE: You mean is the total for both?

KEVIN MONK: It's like 170, 180 in stipends.

STEVE DEBRUHL: There's no federal matching dollars. That's straight trust fund money.

FRANK GAFFNEY: That includes retired managers?

TERRY CAMARDELLE: Yes. Let's try collections. What actually happened in July?

STEVE DEBRUHL: I think she put on this, I don't know why it has zero.

TERRY CAMARDELLE: No collections in July, the whole month?

STEVE DEBRUHL: It just wasn't filled in.

TERRY CAMARDELLE: And December is only 7300.

STEVE DEBRUHL: That's part of the challenge with a temporary report. I need Shantee get the report sent to

her and ship it across the country to the federal office. So I don't know that is it exactly.

TERRY CAMARDELLE: Did you go out and rip it out of their hand?

STEVE DEBRUHL: They put it in the bank for us.

TERRY CAMARDELLE: We hope so. They didn't put it in, could have it in front of them.

UNIDENTIFIED SPEAKER: What was the total of the expenditures?

TERRY CAMARDELLE: The total expenditures is \$291,000 and the income is 248,560. That's the lowest it's ever been

TERRY CAMARDELLE: It was 1.7 at one time. Slip-sliding away.

UNIDENTIFIED SPEAKER: Yep.

TERRY CAMARDELLE: So can you check on those two for me, Steve? At least we know why those two dropped off so much. I know for a fact, the others since I've been doing this for 25 years, it always went up as high as

30,000 a month. That's when it stays for a long, long time

UNIDENTIFIED SPEAKER: I can offer a proposed reason but without the documents in front of me I can't go further. The month closes July and December now so the revenues on those months are near nothing.

TERRY CAMARDELLE: The problem with that is we are talking about 20 years ago up to now. You have only been getting that money when they did pay, which was the last couple of years.

UNIDENTIFIED SPEAKER: There again, these months are showing zero but we pay by the quarter.

KEVIN MONK: Part of the other reason the revenue is down is we just in the past 2, 3 weeks started getting money from Charity Hospital in New Orleans. And unless, you can correct me if I'm wrong, unless I missed the boat in that time we only got 1 or 2 months of revenue. So they owe us from August forward. Because that's when they actually moved into the location.

TERRY CAMARDELLE: When you say owe us, for what?

STEVE DEBRUHL: Commission. They were keeping the money

TERRY CAMARDELLE: They were keeping the money? Why?

UNIDENTIFIED SPEAKER: Are you going to be able to collect that?

STEVE DEBRUHL: Yes, they are starting to pay us. They want do

TERRY CAMARDELLE: Before you go on. Who owes us the money? The vending company or the hospital?

STEVE DEBRUHL: Children's Hospital. They own four other hospitals, private hospitals, plus they manage another. They want to cope ruining leaf and freshman institutions and they don't tell us what is going on but made them give them a pardon of bon DROERGS. They could not SFOOEK they wanted a price for all of the five hospitals. It worked out GL because we are getting a higher commission rate a than before, but it's bad because they don't want to pay us. We let

them use the volume to negotiate with the hospitals.
Apparently they saw the light after much discussion and
blu.ster

LEE FRAZIER: Wul thought create money

STEVE DEBRUHL: Possibly so. I think once we get
them back on line, the numbers will go up.

FRANK GAFFNEY: But as you can see, we are over a
half million short of where we used to be

TERRY CAMARDELLE: More than that. The highest we
had us 1.7 million

KEVIN MONK: We wouldn't be paying stipends then. The
trust fund dollars go out to all of the managers.

FRANK GAFFNEY: If I'm right, when the state was
paying the insurance, was that coming out of the trust
fund, too? That's why we changed.

KEVIN MONK: We changed because we could not
communicate with the insurance company. There was a
lot of iffy stuff involved because of everyone's
individual prices. That's when we went to the stipend

FRANK GAFFNEY: I didn't have it but when the insurance company came to me and offered the rate for me, it was 350 a month and I'm only getting 250 or 200 or whatever it was, so I didn't see where anybody could have been cheaper than that.

UNIDENTIFIED SPEAKER: Some was 6 and 700 a month.

KEVIN MONK: But most people had Medicare and then some of them had a small supplement or a Medicare replacement. My mother had a knee replacement that cost her thousands.

STUDENT: But that didn't start to 2005 or 6. Before that it was \$300 a month for us.

LEE FRAZIER: Mine was 300 and my supplement plan.

KEVIN MONK: I wasn't here in '05, so I can't help you. Kevin, how much was paid in distribution?

KEVIN MONK: The stipend? Ballpark 170. And if we've matched can sameb what happened that would be more than that. Somewhere about 700. Off my head, 700

ROBERT SCHAEFFER: The point that I'm making is given our budgetary problems you may want to consider getting rid of it.

UNIDENTIFIED SPEAKER: You just added up wrong, so let's go with it.

UNIDENTIFIED SPEAKER: Let's pray and hope we get revenue.

KEVIN MONK: We are going to try to collect from Children's and see where we go from there

TERRY CAMARDELLE: Its going to look real good that we are trying to pull money out of Children's Hospital

STEVE DEBRUHL: These guys are sharks. It's not little kids we are dealing with.

TERRY CAMARDELLE: I'm sure it was calculated.

FRANK GAFFNEY: Last meeting we talking about the RSMAs looking for things. The checking for stuff. They have one coming up in Baton Rouge, a new building that may turn into something. The state is building a brand new building for Wildlife and Fisheries. It's like a group of buildings out here and over the next

four years there should be eight buildings on this lot. We are on the ground floor so it may be a location for a stand.

UNIDENTIFIED SPEAKER: Is it where the one is now?

STEVE DEBRUHL: It's a brand new building. Finished at the end of May, maybe June and supposed to have 150 employees. So it's good place for vending machines. Frank, before the new administration we have to be approved. That's part of the criteria. I know they have been looking. That's one thing I used to do when Janelle was here. I'm still trying to do it, among other things. Its important we have the money. Baton Rouge Coke. I forgot about that. We are going to have some locations, we deal with DOTD so we pulled machines from them and he found six different machines at five locations that we weren't getting money from. It's a challenge.

FRANK GAFFNEY: If we can get a list of from the third parties, I know its impossible to know where the machines are we are getting paid for, I feel somebody

would go out and verify the number of machines and whatnot. They say they are paying us for two machines and I go out there and it's five.

LEE FRAZIER: Kevin, I want to ask you that Mike, (inaudible) the machine is in lock down. I don't believe we get no commission off the other machines there and I told Mike Tyler Mental Health built the facilities and the patients use the other machines that Mike don't fill. If they are on Mike's route, shouldn't the machines go to Mike?

KEVIN MONK: I was not aware that was going on, but yes, tell Mike to give me a call.

LEE FRAZIER: Yes, I can and Red has machines on this property that don't go to him. 5 or 6 but two other buildings he don't have access to them and the machines in those two wildings

KEVIN MONK: Yes, that's an issue.

A. Correct. I think Ed told me, fill tarbert bid to get him the machines and never could. Just bought.

That didn't happen one time. It's time to throw in the towel. It rips them.

STEVE DEBRUHL: Like morris Bart says. Nobody wants to pay, I have to make them.

UNIDENTIFIED SPEAKER: May be we can hire Morris Bart.

PINKY HARRIS: We have Steve we don't need Morris Bart.

TERRY CAMARDELLE: Well, anybody got anything else? That's all we have about the monthly reports and the balances and everything else? Also the source of the revenue data included that.

UNIDENTIFIED SPEAKER: I have a question. So if these managers pay down their inventory where exactly does the money go to?

KEVIN MONK: The general fund.

UNIDENTIFIED SPEAKER: So money we spent went to the legislature?

TERRY CAMARDELLE: It's always been that way.

STUDENT: Why doesn't it go to the trust us fund here

TERRY CAMARDELLE: I guess I'd have to find out what the law is and what it says. Right now, impossible. You will never divert it now.

ROBERT SCHAEFFER: I think if it was paid by the state, it goes back to the State.

TERRY CAMARDELLE: That's where it's going. They spent their money and they want it back. If you going to pay it

UNIDENTIFIED SPEAKER: At least you don't have a debt hanging over your head

TERRY CAMARDELLE: If y'all and Frank both paid yours off. You can start with mine. It feels good to pay it off.

SHELLY LEJEUNE: I'd like to make a motion at the trust fund meeting be adjourned

TERRY CAMARDELLE: All in favor, into we can adjourn.

The plan is to do the interviews at 1:00.